

# **Absolute Income Strategy**

### As of February 28, 2018

#### Firm Summary

- A Registered Investment Adviser founded in 2000
- \$655 million in assets
- 7 Investment Professionals
  Average experience of 31 years.
- Strategies Fixed Income
  Core, Limited Duration, Enhanced Cash, Tax Free
- Strategies Equity
  All-Cap Advantage, Dividend Value

Available in tax efficient and balanced disciplines.

#### Style Summary

Absolute Income is designed for investors who require higher yields with lower volatility. The portfolio uses assets that have little to no correlation to each other. The blended target for this strategy consists of fixed income, infrastructure, variance risk premium (VRP) harvesting, alternative lending, private real estate, Equity VRP harvesting, BDCs and reinsurance funds. All asset classes are in an ETF or mutual fund structure.

## Absolute Income Model Strategy

Asset Class	Percentage	Expected Yield	Expected Return	
Fixed Income	22.5%	3.70%	4.40%	
Reinsurance	17.0%	8.40%	8.40%	
Alternative Lending	10.0%	6.50%	6.50%	
All Asset VRP Harvesting	8.5%	8.50%	8.50%	
Private Real Estate	20.0%	5.00%	7.00%	
BDCs	5.0%	8.50%	8.50%	
Infrastructure	10.0%	4.00%	8.50%	
Equity VRP Harvesting	7.0%	6.00%	6.00%	

Portfolio Weighted Average	5.88%	6.89%
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Absolute Income strategy was conceived in December 2015 with client funding in the strategy beginning in June 2016. Tradition Capital Management, LLC ("Tradition") is an SEC (Securities and Exchange Commission) Registered Investment Adviser (RIA). Investing in stocks, bonds, and other assets which present various forms of risk to investors could result in losses and positive returns are not guaranteed. Diversification only reduces risk of capital loss but does not eliminate this risk. Measures of expected return and/or expected risk are not forecasts of returns or risks but are only statistical definitions for modeling purposes based upon financial and statistical analyses. Past performance is no indication of future results, and all investments or assets could lose value in the future due to a variety of financial factors. Due to volatility exhibited in various markets, including but not limited to stocks, bonds and other forms of investable assets these markets may not perform in a similar manner in the future. Among risks which can affect value, financial assets are also exposed to potential inflation and liquidity risks. Investors may experience different results in any chosen investment strategy or portfolio depending on the time and placement of capital into any assets associated thereto. The performance of a specific individual client account may vary substantially from the performance results reflected above. This Absolute Income strategy is constructed to diversify from an all-bond portfolio, directed toward investment among assets that may largely, though not necessarily completely, be non-bond alternatives. Clients are cautioned that they should carefully consider fully diversifying their total personal investment allocations to incorporate a variety of investment assets which also may include stocks, stock mutual funds and ETFs, international assets, bonds and fixed income instruments (where appropriate), and other non-stock/bond investments (e.g., without limitation, Real Estate and other assets).

Tradition claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS Standards. Tradition has been independently verified for the periods October 17, 2000 through December 31, 2015. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards through December 31, 2015. Verification does not ensure the accuracy of any specific composite presentation. A copy of the verification reports are available upon request. Tradition's investment management annual base fee schedule as detailed in Form ADV Part 2 is as follows: 1.0% on the first \$5MM, 0.8% over \$5MM. Actual investment advisory fees incurred by clients may vary. Copies of the ADV and Privacy policy are available upon request. In March 2009 and August 2015 respectively, Haven Capital Management LLC ("Haven") and Candor Wealth Advisors LLC joined Tradition. Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request by contacting Tradition through their website at <a href="https://www.traditionem.com">www.traditionem.com</a>.



# Absolute Income vs. Barclays U.S. Aggregate June 30, 2016 – February 28, 2018



## Performance as of February 28, 2018

Trailing Returns: Absolute Income vs. U.S. Bonds								
Month End 2/28/2018	Since Inception June 2016 Annualized	Since Inception June 2016 Cumulative	YTD 2018	2017	12 Months			
Absolute Income	1.25%	1.94%	-7.23%	4.25%	-5.05%			
Absolute Income Net of Fees	0.82%	1.20%	-7.34%	3.87%	-5.45%			
Barclays U.S. Agg Bond Index	-0.72%	-1.18%	-2.09%	3.54%	0.51%			